



Checklist 1: Entrepreneur Mindset

Project Name: _____

Date: _____

Yes No

People who aim to become entrepreneurs must have a different mindset. It is the mindset that determines their success and takes them a long way ahead in future. Here is a checklist to help you build and develop an entrepreneur mindset:

The Basics

- 1 Start by having confidence in your ideas. Do not mix this up with being cocky.
- 2 Learn to face situations of all kinds with lots of confidence.
- 3 Make yourself competitive. Build a burning desire within yourself to be the best at everything and anything you do.
- 4 Know what it takes to be an entrepreneur; be ready and willing to give in an enormous amount of energy and time.
- 5 It is important to stay extremely focused on your end goal ignoring the obstacles to get to what you've aimed for.

The Important Steps

Notes



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- 1 Work at reaching out to your customers first.

- 2 Get in touch with them through phone and lead the conversations to discuss what type of products they wish to purchase.

- 3 You need to find a new market for a product that already exists.

- 4 Make use of networking to increase and build upon your business.

- 5 Measure the return on investment that you get from the networking efforts.

- 6 In entrepreneurship, learn to give without any expectations for a return.

- 7 Keep a strict check on quality control.

- 8 Work hard to set your product apart from the rest.

- 9 Own your brand and product as nobody else can do it better.

Notes



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Qualities That Matter

- 1 To succeed as an entrepreneur, it is vital that you make confident decisions.

- 2 Indecisiveness can be the greatest cause for business failure, and so being decisive is a skill that comes in handy.

- 3 Show accountability for your actions and outcomes. Hold yourself accountable for what you do and take responsibility.

- 4 Make yourself resilient and learn to deal with mistakes and failures as these are just the road to your growth.

Notes